



Computdata and PCs built on the Intel® vPro™ Platform

As a leading Managed Service Provider to small and medium-sized businesses in Ontario, Canada, Computdata saves their customers time and money by recommending PCs featuring Intel® Core™ vPro™ processors, cutting in half the time it takes to resolve OS issues¹.



PCs built on the Intel® vPro™ platform are your standard recommendation. Why?

"Our technicians prefer working with PCs with Intel® Core™ vPro™ processors because they are able to manage their time more efficiently. We present the Intel vPro™ platform difference to our clients and show them the savings they will have compared to using systems that don't have this. When we're selling new systems, we push PCs with Intel® Core™ vPro™ processors inside because of the long-term savings both the client and our company achieve."

Marco Aveiro, Purchasing Manager, Computdata

Increases productivity by up to 70%

"Our business is growing nonstop every day. With the ability to remotely access PCs through Intel® Active Management Technology, we can access BIOS without being on-site. That saves us travel time and can eliminate having to roll out a service vehicle. The more staff we have in the office working remotely, the better our productivity and ability to work on strategic projects. We are able to increase the number of PCs each technician can manage and customer satisfaction is improved because we are able to invoice for less because we're spending less time resolving problems, but still getting the same results. Everybody's satisfied in the end."

Marco Aveiro, Purchasing Manager, Computdata



Saves clients energy and time, reducing on-site visits

"We recommend the Intel vPro™ platform to customers because it can save them time in doing patches and updates. They will see a return on investment after just the first few updates. Time spent for technicians to work on-site is reduced, if not eliminated, and PC downtime is reduced. Computers built with Intel® Core™ vPro™ processors can reduce the amount of energy used by not running overnight just to do updates. In Ontario, we try to consume as little power as possible, so this is a big savings on energy, which makes our customers happy."

Marco Aveiro, Purchasing Manager, Computata

Lenovo provides competitive pricing and quick support

"We use Lenovo because we're able to get in touch with support and get great response times. Lenovo provides fast feedback, excellent support, and competitive pricing. Being service-authorized for their product line makes a big difference in our ability to service clients."

Marco Aveiro, Purchasing Manager, Computata

Computata's deployment of PCs based on the Intel® vPro™ platform yields better IT functionality and lower service delivery cost¹			
Activity	Without the Intel® vPro™ Platform	With the Intel® vPro™ Platform	Improvement
Average time to resolve an OS problem	120 minutes	60 minutes	Reduced 50%
Average time to resolve a hardware problem	180 minutes	120 minutes	Reduced 35%
Number of PCs that can be managed per technician	175 PCs	300 PCs	Increased 70%

¹ Based on field testing by Computata during May 2019